



LAB LOGISTICS GROUP INTERNATIONAL

COMPANY PRESENTATION

The LLG-Group – The No. 3 in the European Lab Market

- ▣ **LLG is a cooperative located in Meckenheim, Germany**
 - **LLG is owned by 30 strong laboratory dealers in Europe with a consolidated turnover of > € 500 MIO and > 300 sales reps**
 - **LLG covers 16 countries with shareholders and 15 countries with associated dealers**
- ▣ **LLG has been founded 1972 as a service provider for local laboratory dealers**
 - **Consolidated assortment and purchasing**
 - **International Sourcing**
 - **Product-Management**
 - **LLG-Labware brand** 
 - **Central Warehouse with 13.500 SKUs representing 95% of customer lines**
 - **Multinational Catalogue in 9 languages**
 - **State of the Art- Webshop**
- ▣ **LLG-International GmbH has been founded 2006 to service clients who are looking for a multinational sourcing partner for laboratory- supplies**

THE EUROPEAN LABORATORY-DISTRIBUTION-NETWORK



The LLG-Group is a preferred distributor of leading brands



Julabo



AVANTOR™
PERFORMANCE MATERIALS



DURAN GROUP
magic of precision



eppendorf



LLG®
LABWARE



vacuubrand
Technology for Vacuum Systems



huber



AQUALYTIC



WTW



IKA®

GE Healthcare



GE



Thermo
SCIENTIFIC



Heidolph
Research made easy



LLGi
LLG international

LLG-I is dedicated to service multinational accounts

- ▣ **European Coverage**
- ▣ **Single Point of Contact** for multinational sourcing of laboratory supplies
- ▣ **Complete Product Coverage for Laboratories**
 - ▣ Consumables
 - ▣ Instruments
 - ▣ Chemicals
 - ▣ Life Science Products
 - ▣ PPE
 - ▣ Furniture
 - ▣ LLG-Labware
- ▣ **Multinational Catalogue and e-Content in 8 Languages**
- ▣ **Dedicated Local Account Manager and Customer Service**
- ▣ **Financial Health**
- ▣ **Value Added Services**
- ▣ **Continious Improvement Programs**
- ▣ **„we try harder“** -Attitude of local entrepreneurs





LAB LOGISTICS GROUP GmbH

COMPANY PRESENTATION

LLG-Customer Service covers Central and Local Levels

- ▣ **LLG-I Key Account Manager**
 - Central Point of Contact
 - Contract Management
 - Central Reporting
 - Spend Analysis and Optimization Programs
 - Final escalation-instance

- ▣ **Local Account Manager**
 - Dedicated Account Manager for each site
 - On site visits and consultancy
 - Responsible for all demands of sites

- ▣ **Local Customer Service**
 - Native Speakers
 - Problem Resolution on local level
 - Order and Complaint Handling

LLG-I provides several Value Added Services

▣ e-Catalogues and e-Ordering solutions

- FTP/Punch-Out/OCI techniques
- Customized assortment
- 7 languages

▣ KPI controlling

- Quality
- Delivery Service
- Spend control

▣ Cost Saving Programs

- Spend analysis
- Replacement Programs

▣ Customized Delivery

▣ VMI

▣ Local Emergency Stock

***LAB LOGISTICS GROUP:
DEDICATED TO SERVICE YOUR LABORATORY!***

THANK YOU FOR YOUR ATTENTION

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